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# H1 2014 Sales: €295.5 million up 11% on H1 2013

### **Consolidated sales**

Q1 2014	Q2 2014	H1 2014	H1 2013*	Chg.
1.37	1.37	1.37	1.32	_
135.5	136.4	271.9	267.9	_ +1%
135.2	136.1	271.3	261.7	_
0.0	0.0	0.0	5.7	
0.3	0.3	0.6	0.6	
13.2	10.4	23.6	0.0	
0.0	0.0	0.0	-1.5	<del></del>
0.0	0.0	0.0	-1.5	
148.7	146.8	295.5	266.4	+119
	1.37  135.5  135.2  0.0  0.3  13.2  0.0  0.0	1.37 1.37  135.5 136.4  135.2 136.1  0.0 0.0  0.3 0.3  13.2 10.4  0.0 0.0  0.0 0.0	1.37       1.37         135.5       136.4         271.9         135.2       136.1         0.0       0.0         0.3       0.3         0.6       0.6         13.2       10.4         23.6         0.0       0.0         0.0       0.0         0.0       0.0	1.37       1.37       1.37       1.32         135.5       136.4       271.9       267.9         135.2       136.1       271.3       261.7         0.0       0.0       0.0       5.7         0.3       0.3       0.6       0.6         13.2       10.4       23.6       0.0         0.0       0.0       -1.5         0.0       0.0       -1.5

<sup>\*</sup> restated to reflect the change in accounting method

Consolidated sales in the first half of 2014 were €295.5 million, up 11% on the first half of 2013. This change was mainly due to the consolidation of non-Group Caroil sales.

For the first half, this wholly-owned subsidiary operated in Uganda, the Congo and Gabon. Approximately 66% of its sales are with third-party customers.

At 30 June 2014, the Group no longer had hedges on oil prices. This impacted first-half 2013 sales by - €1.5 million.

From 1 January 2013, in the event of undercollection the Group recognises entitlements in "Other receivables" against income.

The figures for production sold and sales in the first half of 2013 have been restated to reflect this change in accounting method with an impact of -€4 million on sales.



## Production data in barrels of oil equivalent per day (bopd) for H1 2014

bopd	Q1 2014	Q2 2014	H1 2014	H1 2013*	Chg.
Production at 100%	25,261	25,009	25,134	23,284	+7%
Gabon	25,261	25,009	25,134	22,455	
Colombia		-		829	
M&P share (80%)	20,209	20,007	20,107	19,525	+2%
Gabon	20,209	20,007	20,107	19,110	
Colombia		-		415	
Entitlements	18,908	18,719	18,813	18,443	+1%
Gabon	18,908	18,719	18,813	18,053	
Colombia	-	-	-	390	
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<sup>\*</sup> restated to reflect the change in accounting method

Gross field production in the first half of 2014 rose by 7% compared to the first half of 2013. On a quarterly basis, production is stable. This stability is explained by the launch of works on water injection wells and oil producer wells to improve their performance. These works, still in progress, should result in the restart of the production increase in the second half to reach the targeted production plateau of 35,000 bopd.

From 1 January 2014, the Group is applying the terms of the new Ezanga Exploration and Production Sharing Contract (EPSC), which gives Maurel & Prom an 80% working interest in producing fields, versus 85% previously.

total barrels over the period	Q1 2014	Q2 2014	H1 2014	H1 2013*
Total production sold	1,730,977	1,737,184	3,468,161	3,464,125

<sup>\*</sup> Restated to reflect the change in accounting method

#### Change in sale prices

Average sale price	Q1 2014	Q2 2014	H1 2014	H1 2013
Gabon	107.0	108.6	107.8	104.6
Colombia				105.3



For more information: www.maureletprom.fr

# **Communication:**

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