

The logo for Maurel & Prom, featuring the company name in a white, sans-serif font with a small flag icon between the ampersand and the word 'PROM'.

MAUREL & PROM

General meeting

29 June 2011

1

STRATEGY

- Independent mid-size player specialised in Africa and Latin America
 - More than 75,000 sqkm
 - 2P reserves net of royalties: 288 Mboe
 - Production in Gabon around 17,000 bopd in working interest
 - Production in Nigeria around 6,000 boepd in working interest
 - An experienced team coming from majors
- Additioning experiences and references
 - Exploration-Appraisal:
 - 96 wells in less than 10 years
 - Historic success rate of 48%
 - Attractive territories, known by the teams
 - Development: specialised in the rapid development of fields in Africa and Latin America
 - M'Boundi > 300 Mboe
 - Onal + satellites > 200 Mboe
 - Ocelote ≈ 50 Mboe



1 Attracting risk profile

Rationalization of the asset portfolio

- 4 fields in production in Gabon, 2 to come
- Asset acquisition in Nigeria
- Strategic alliance in Colombia
- Sale of the stacke in Venezuela
- Caroil SA to be merged with Tuscany (Canada)

⇒ Increase of the production

- Continued increase of reserves and production in Gabon
- Asset acquisition in Nigeria

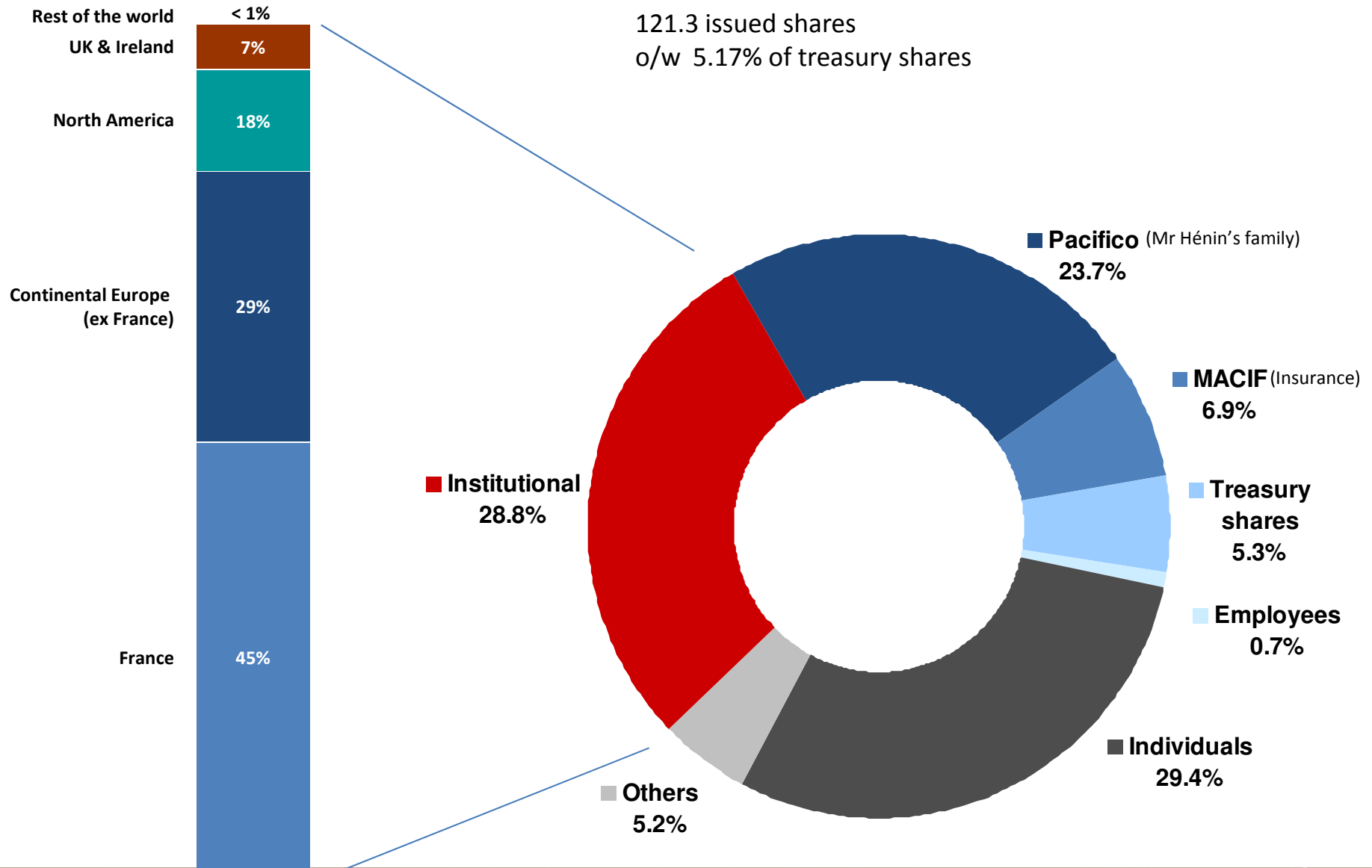
⇒ Decrease of the exploration risk

- Exploration expenses in Colombia to be carried on
- Focus on well-known area: Gabon, Nigeria, Colombia
- Slowdown of the activity in unknown countries

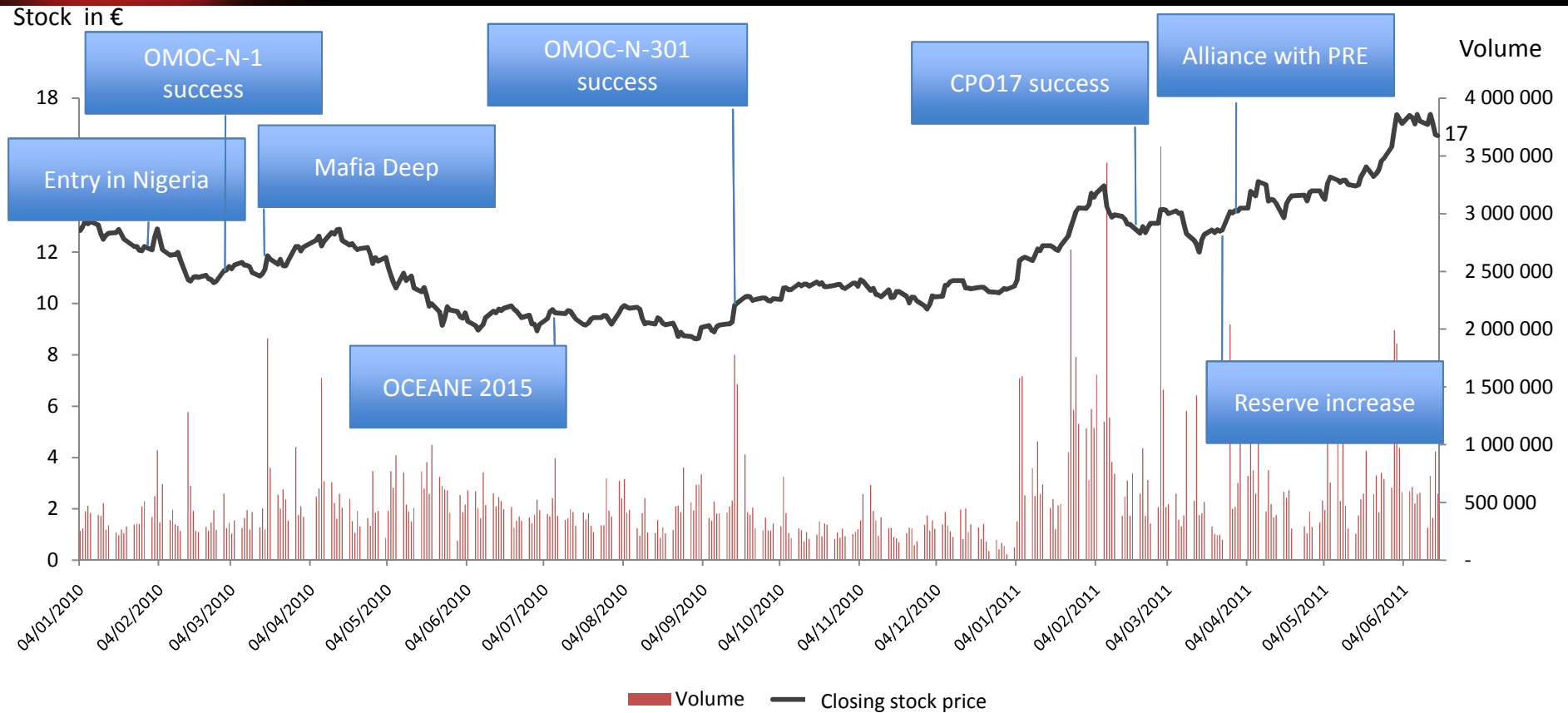
2

GROUP

2 Shareholding structure



2 Stock price

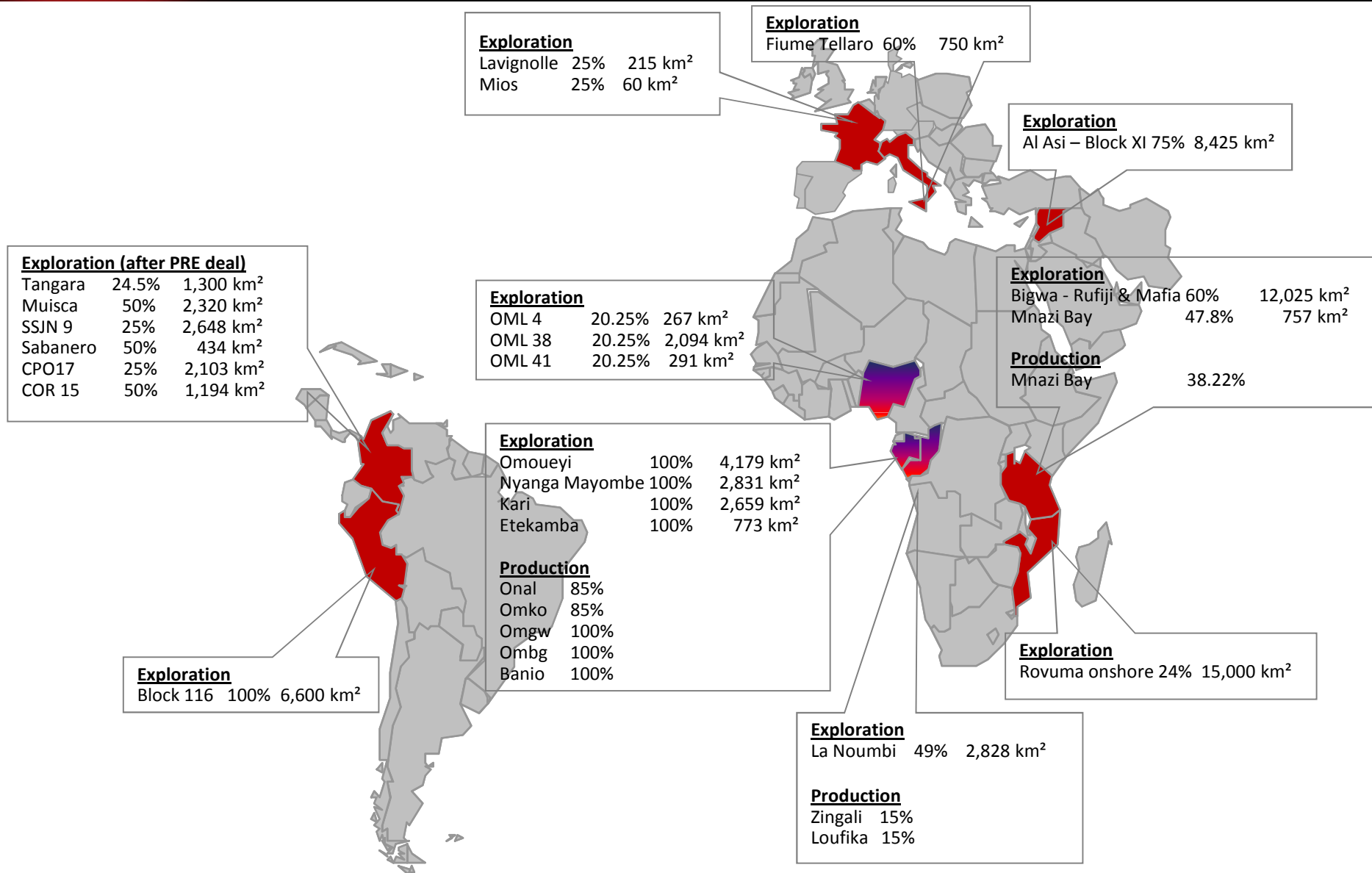


Since 1st January 2011, 3rd performance of SBF 120 index:

ALCATEL-LUCENT	+71.79%
ALTRAN TECHNOLOGIES	+66.43%
MAUREL & PROM	+59.53%

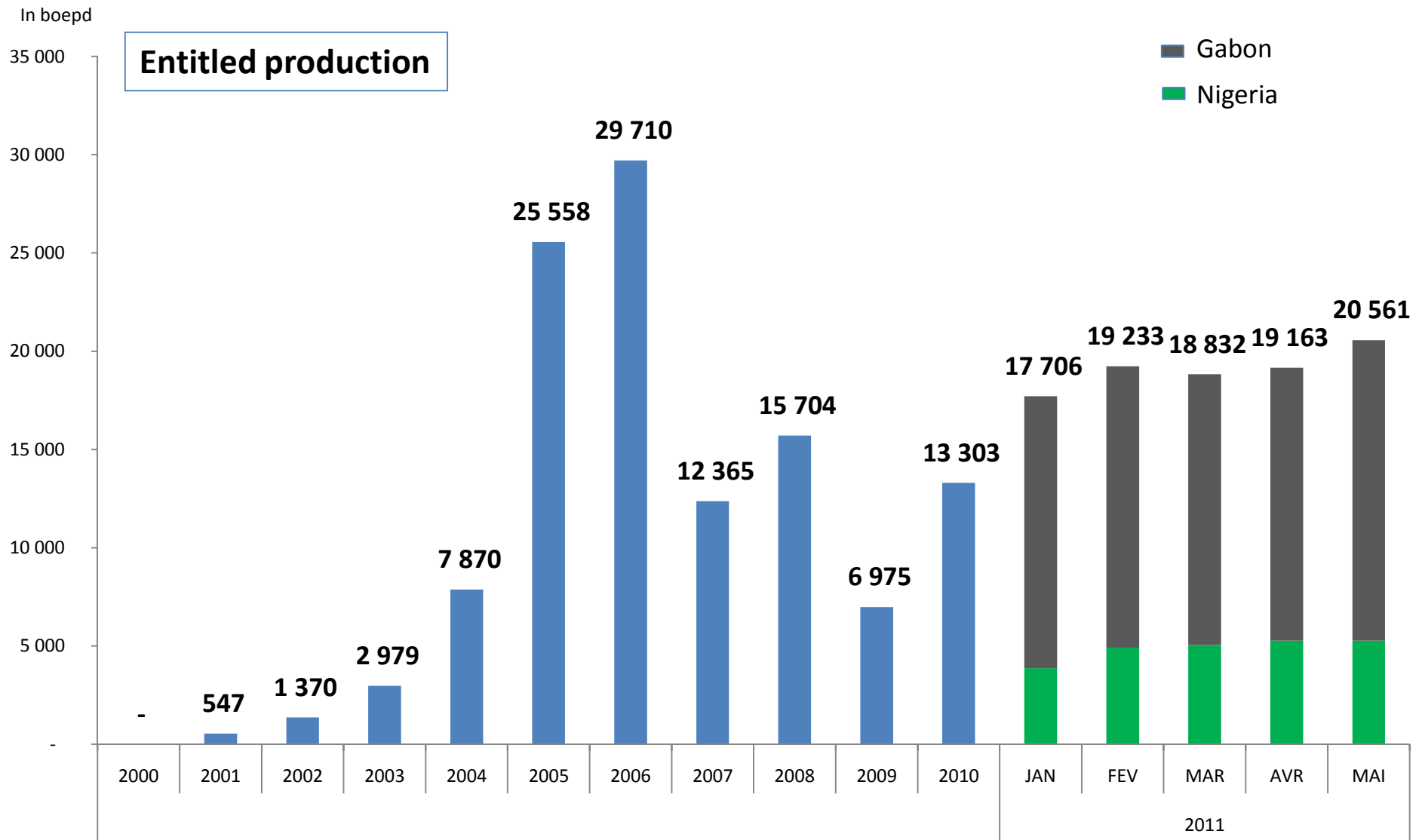
2

A well diversified oil & gas portfolio MAUREL & PROM



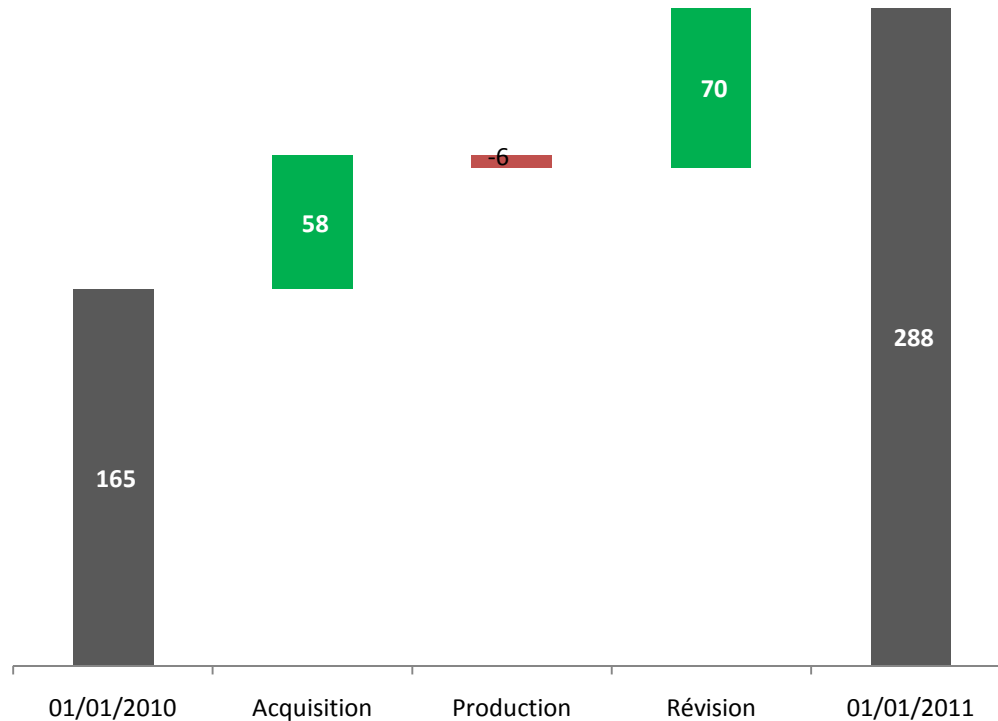
2

Historical production

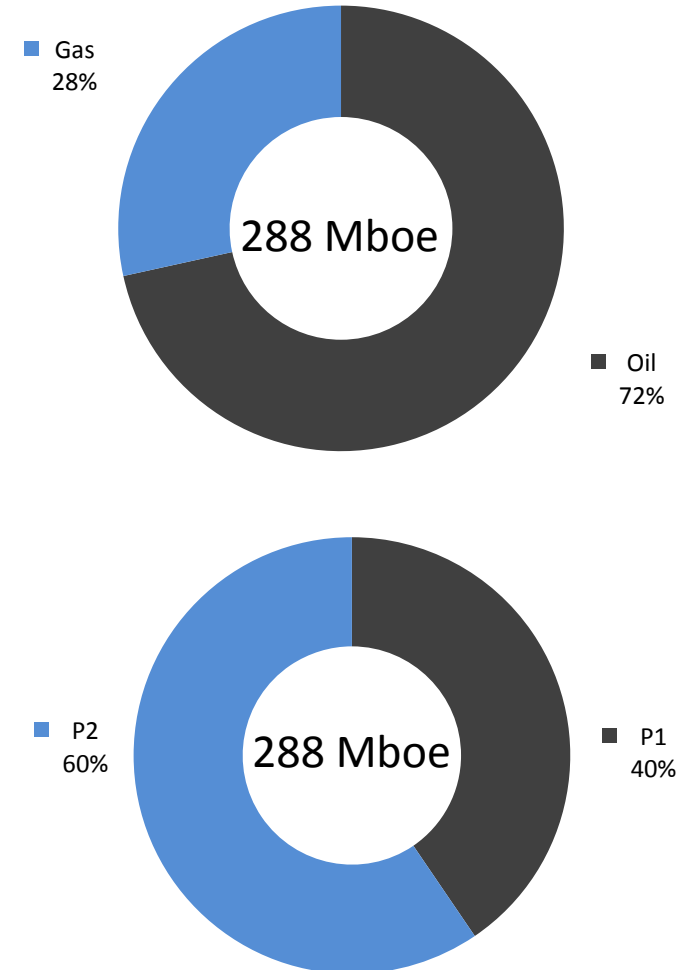


2 Certified P1+P2 reserves

Reserves P1+P2 net of royalties
in Mboe



Strong increase up to 288 Mboe



The Group's reserves correspond to commercially exploitable volumes of hydrocarbons revealed by exploration and delineation wells. P1+P2 reserves net of royalties have been certified by DeGolyer & MacNaughton for Gabon (31/7/2010 for Onal, Omko, Ombg and Omgw fields and 31/3/2011 for Omoc and Omoc-North fields) and Venezuela (1/1/2010), RPS-APA (2007) for Tanzania and Gaffney & Cline for Nigeria (1/1/2011).

2 Reserves details

P1+P2 reserves net of royalties at 1/1/2011

in Mboe

		01/01/2010	acquisition	production	revision	01/01/2011	P1	P2
	% retained							
ONAL	85%	87.2		-3.3	1.4	85.3	44.5	40.8
OMKO	85%	12.7		-0.3	0.8	13.2	7.5	5.7
OMBG	85%	4.2		-0.1		4.1	0.8	3.3
OMGW	85%	5.1		-0.6	3.9	8.4	4.0	4.4
OMOC-North	85%				27.5	27.5	9.8	17.7
OMOC	85%				34.7	34.7	12.3	22.4
BANIO	100%	0.5		-0.1		0.4	0.4	0.0
GABON (OIL)		109.7		-4.4	68.3	173.6	79.2	94.5
OIL + CONDENSATE	20.25%		27.3	-0.5	-0.1	26.7	8.5	18.2
GAS	20.25%		31.1		1.6	32.7	6.0	26.7
NIGERIA			58.4	-0.5	1.5	59.4	14.4	44.9
OIL	26.35%	5.7		-0.2		5.5	3.5	2.0
GAS	26.35%	4.8		-0.2		4.6	2.8	1.8
VENEZUELA		10.5		-0.4		10.1	6.3	3.8
MNAZI BAY - GAS	38.22%	44.6		-0.1		44.5	16.5	28.0
TANZANIA		44.6		-0.1		44.5	16.5	28.0
TOTAL OIL + CONDENSATES		115.4	27.3	-5.1	68.2	205.8	91.2	114.7
TOTAL GAS		49.4	31.1	-0.3	1.6	81.7	25.3	56.5
TOTAL		164.8	58.4	-5.4	69.8	287.5	116.5	171.2

2 An additional appraisal potential

Hydrocarbon resources (M&P share, net of royalties)

			Type of hydrocarbon	01/01/2011	Type of resource
			millions of barrels		
GABON	ONAL	85%	Oil	25	P3
	OMKO	85%	Oil	4	P3
	OMBG	85%	Oil	14	P3
	OMGW	85%	Oil	4	P3
	OMOC-North	85%	Oil	19	P3
	OMOC	85%	Oil	26	P3
COLOMBIA*	Sabanero	100%	Oil	>33	C1+C2
	CPO-17	50%	Oil	in process of evaluation	C1+C2
NIGERIA	OML 4, 38, 41	20.25%	Oil + Condensate	53	C1+C2
	OML 4, 38, 41	20.25%	Gas	222 Bcf (40 Mboe)	C1+C2
TANZANIA	Mnazi Bay	38.22%	Gas	579 Bcf (103 Mboe)	P3
SICILY	Fiume Tellaro	60%	Gas	98 Mboe	P3
SUB-TOTAL			-	419 Mboe	-
TANZANIA	Bigwa Rufiji Mafia	60%	Gas	1,0 Tcf (184 Mboe) < x < 2,2 Tcf (388 Mboe)	GIIP

Resources are classified as volumes of hydrocarbons revealed by drilling which are not part of a development plan or sales agreement. Hydrocarbon resources have been evaluated by Gaffney & Cline in Nigeria (1/1/2011), GLJ in Colombia (1/1/2011) and Schlumberger (2011) for the Bigwa Rufiji Mafia permit in Tanzania. P3 reserves have been evaluated by DeGolyer & MacNaughton (31/3/2011) in Gabon, Ryder Scott in Sicily and by RPS-APA (2007) in Tanzania.

* Before PRE deal

3

2010 RESULTS

1

2010 Sales: €346m
+80%

2

Operating income before exploration write-offs: €111m
+136%

3

Exploration write-offs: €211m
+ 398%

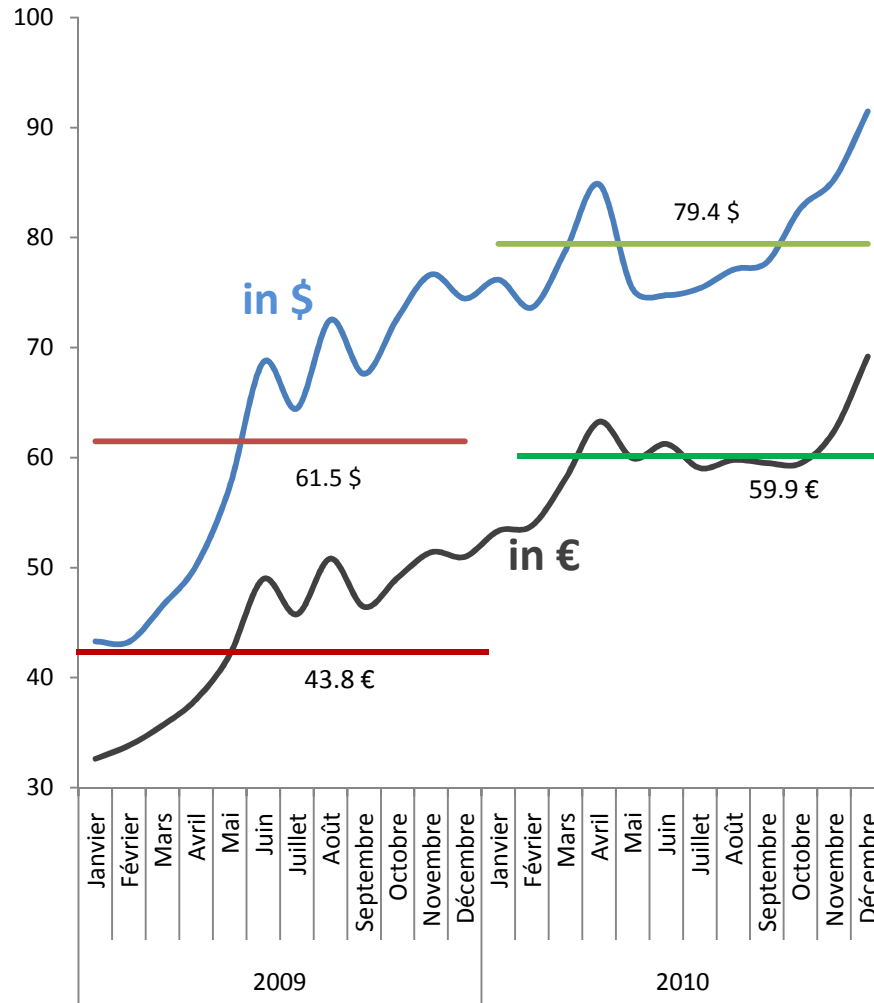
4

P1+P2 reserves: 288 Mboe
+74%
+58% in Gabon

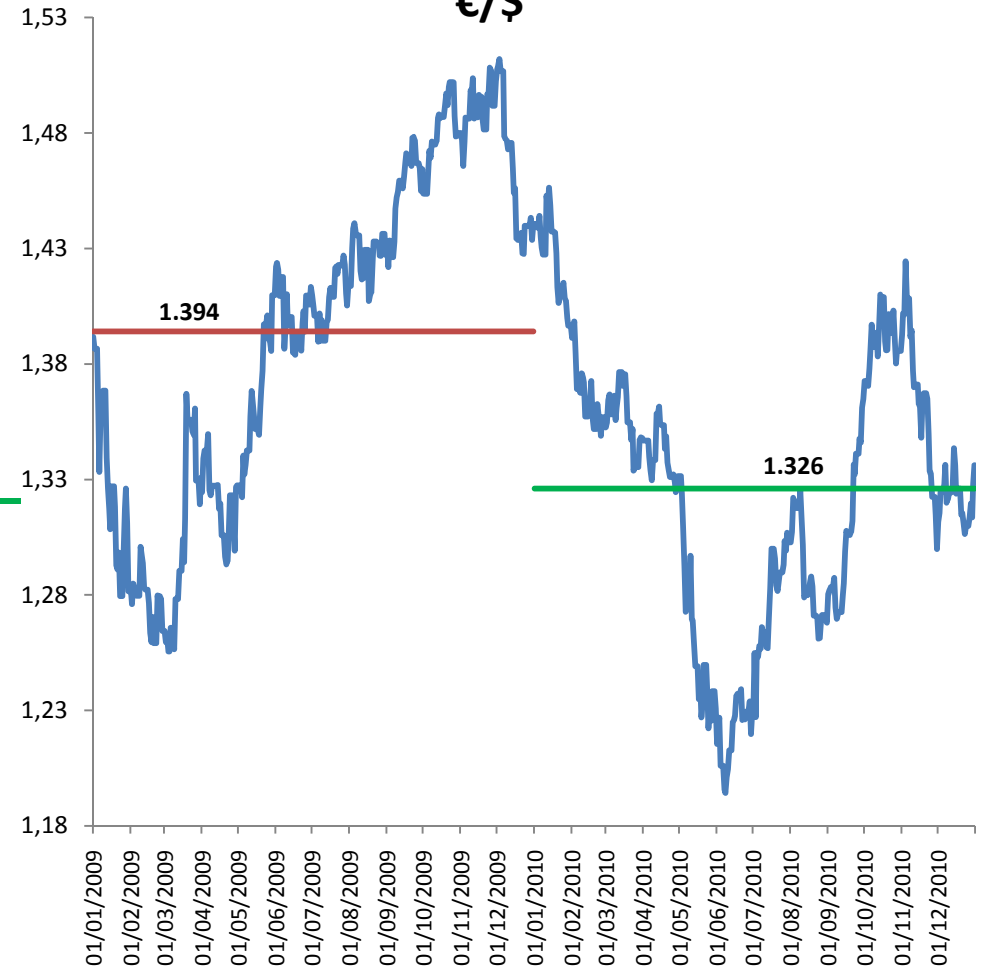
3

Economic environment

Brent

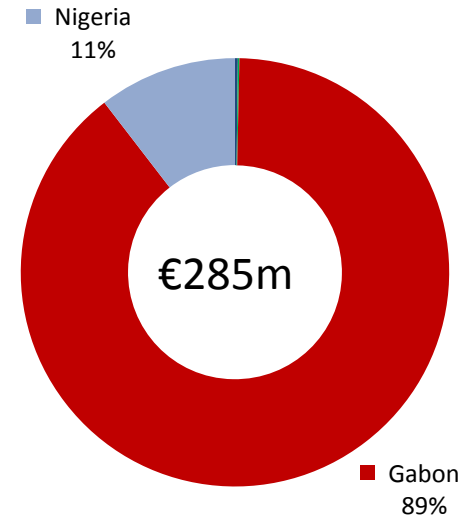
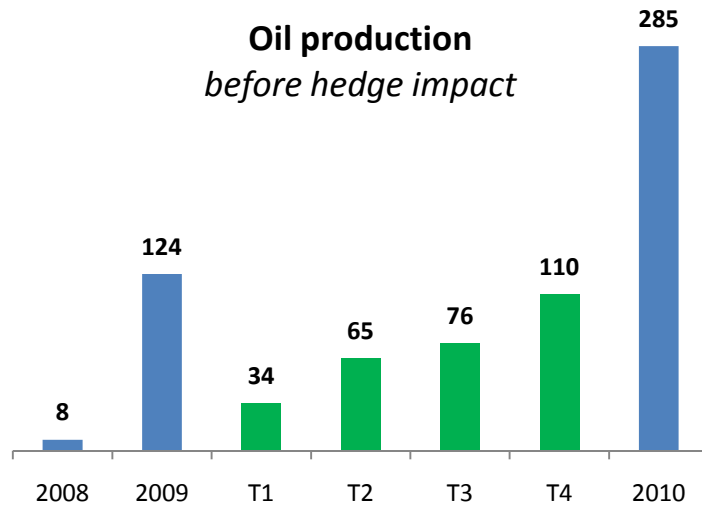


€/€

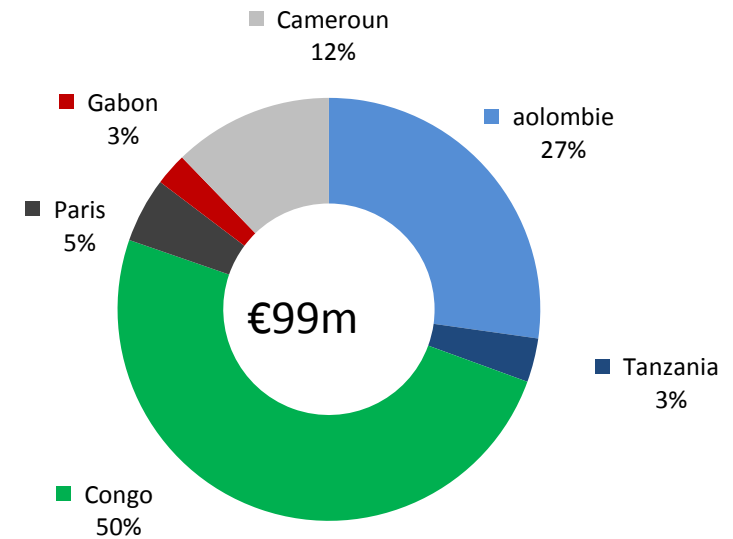
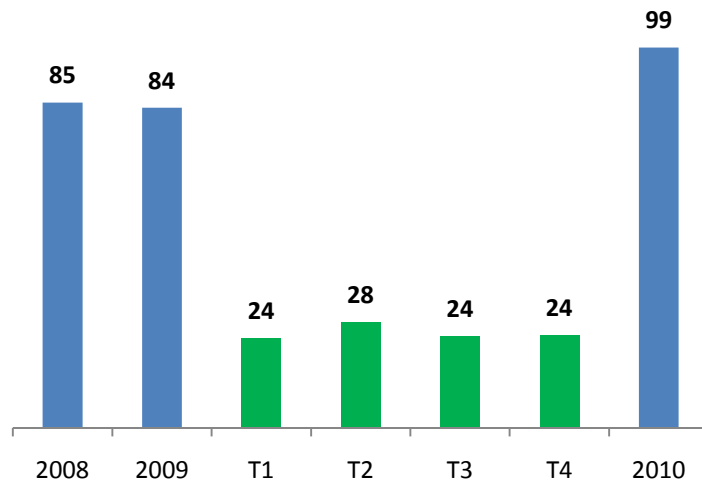


3 Sales

Oil production
before hedge impact



Oil services



3 Operating income and write-offs

	2010	2009
Sales (in €m)	346	192
<i>Production</i>	285	124
<i>Oi services</i>	99	84
<i>Hedge</i>	-38	-16
Cost of sales	-116	-83
Gross margin	230	109
	66%	57%
<i>Taxes</i>	-24	-7
<i>Payroll</i>	-27	-20
Gross operating income	178	82
	52%	43%
<i>Depletion amortisation and impairment of production assets</i>	-68	-35
Income from oil production and services activities	111	47
<i>Tanzanian provisions</i>	-76	-
<i>Exploration write-offs</i>	-135	-56
<i>Others</i>	-9	-10
Operating income	-109	-20

Write-off details:

Syria :	1 well €12m
Congo :	3 wells €30m
Tanzania :	2 wells €37m
Gabon :	1 well €15m
Senegal :	€1m
Colombia :	2 wells €31m
Mozambique :	1 well €1m
Congo :	Zingali-Loufika €10m
Total :	€135m

3 Net debt and financial income

2010

Grou d debt as of 31/12/2010 :

OCEANE 2014:	€298m
OCEANE 2015:	€70m
Bank line:	\$50m
Banco de Occidente:	\$2m
Reserves Based Loan:	\$285m
SEPLAT debt (\$167m):	\$75m (in M&P share)

Closing exchange: 1.336 \$ for 1€

Debt in \$:	\$412m
Debt in €:	€368m

TOTAL Group debt in €M: €679m

Closing cash as of 31/12/2010: €95m
SEPLAT cash collateral: €125m, or \$167m

Group net debt as of 31/12/2010: €459m

<i>OCEANE 2014</i>	-25.5
<i>OCEANE 2015</i>	-2.5
<i>Bank line</i>	-4.1
<i>RBL</i>	-0.3
<i>SEPLAT financing</i>	-3.3

Gross debt cost -35.8

<i>BNP cash collateral</i>	+2.9
<i>Short term deposit</i>	+1.1
<i>Derivatives</i>	-6.0
<i>MtM on dollar position</i>	+58.8
<i>Others</i>	-5.1

Financial income 16.0

As of 30 June 2011 the estimated group net debt amounts to €428m
(€/\$. 1.43)

3 Net income

	2010	2009
Sales (in €m)	346	192
Income from oil production and services activities	111	47
<i>Tanzanian provisions</i>	-76	-
<i>Exploration write-offs</i>	-135	-56
<i>Others</i>	-9	-10
Operating income	-109	-20
Financial income	16	-25
Income before corporate tax	-93	-45
<i>Taxes</i>	-57	-12
Net income from consolidated companies	-150	-56
Net income from equity associates	4	10
Net income from discontinued operations	7	-5
Net consolidated income	-139	-51

Group tax:

Payable tax: €29,1m

Nigeria :	€5,5m
Gabon :	€17,8m
Caroil :	€5,8m

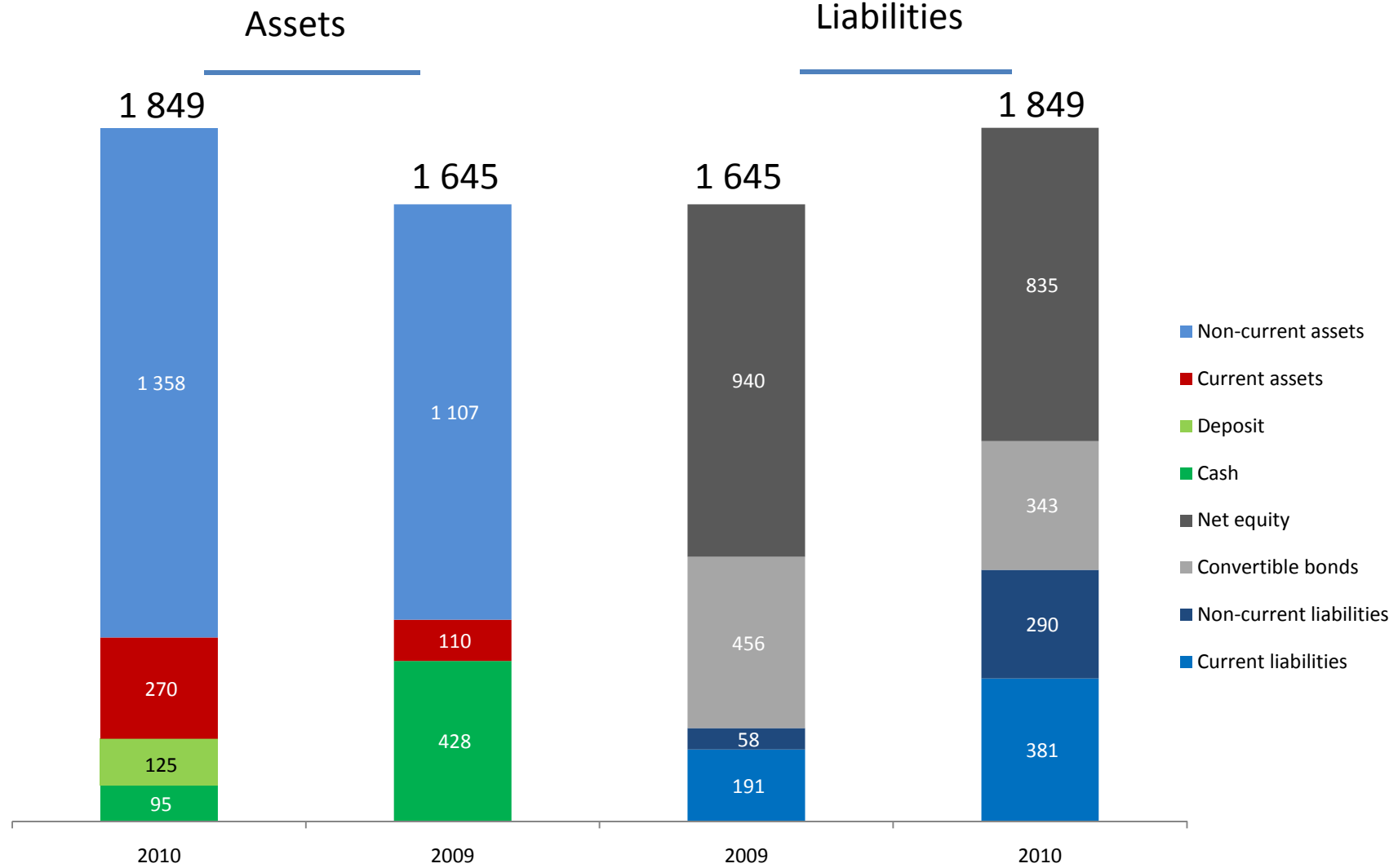
Deffered tax: €27,4m

Dividend: 0.25 €

paid 7 July 2011

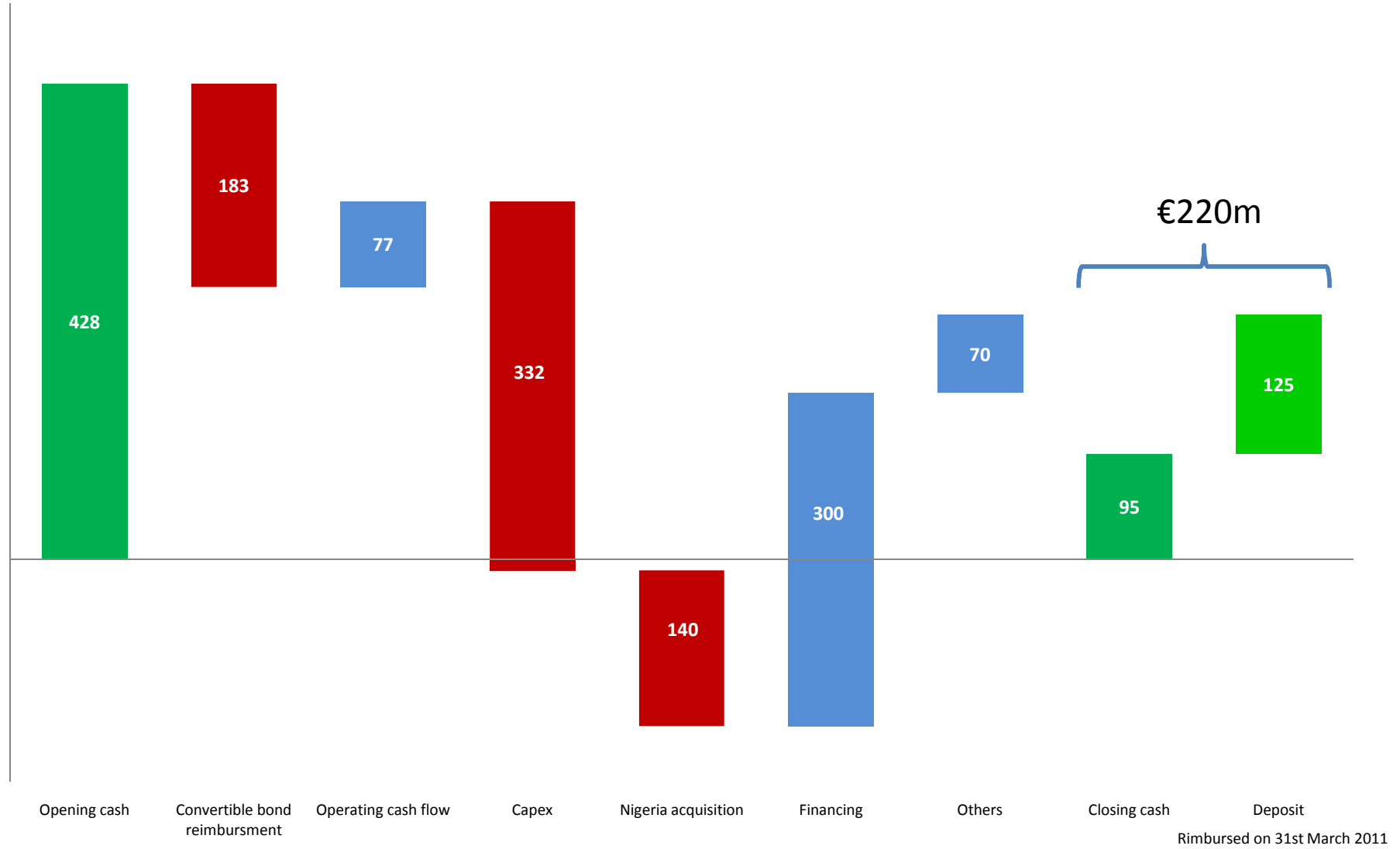
3 Balance sheet

In €m



3 Cash flow

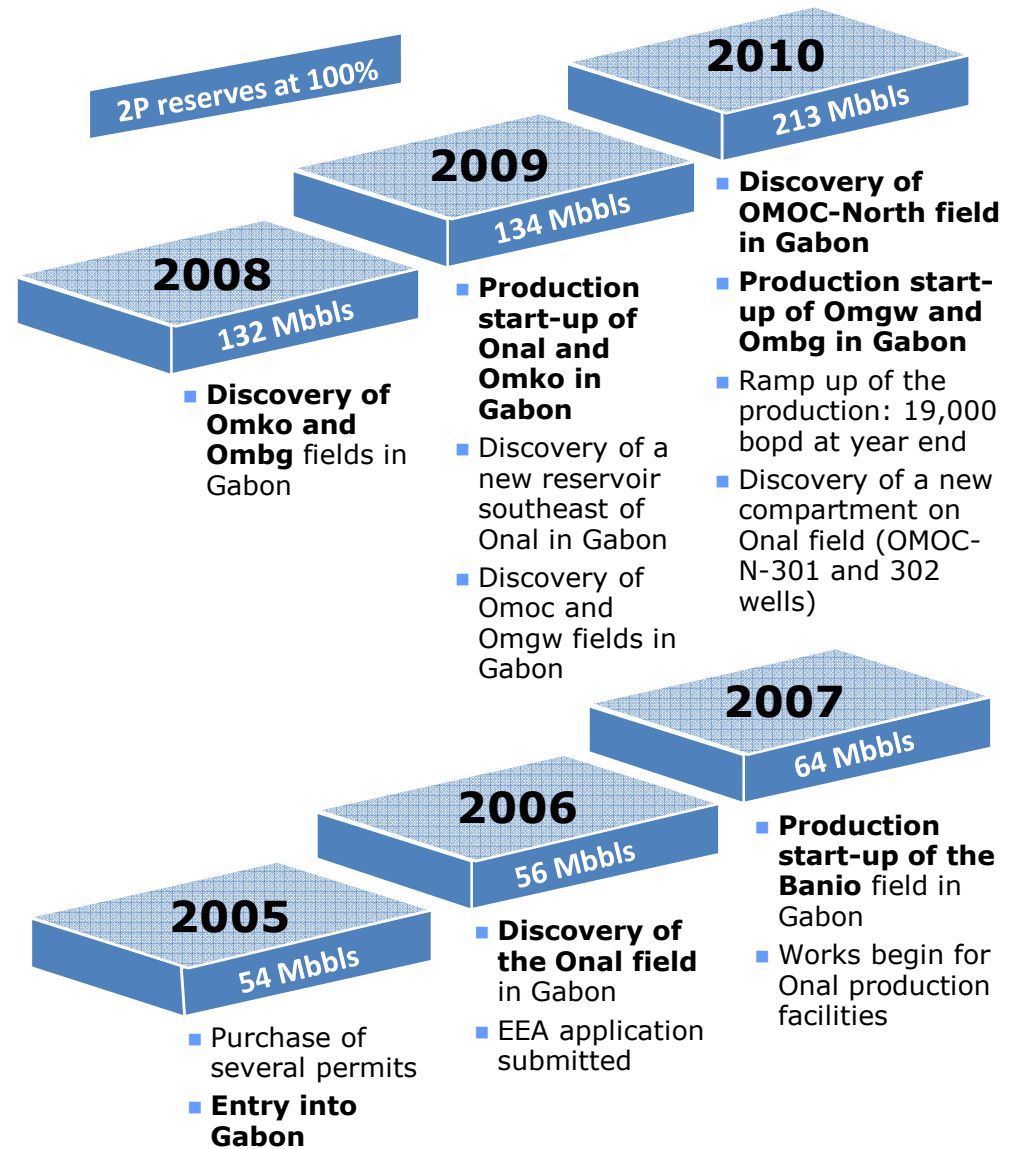
In €m



A photograph of an industrial site in Gabon, featuring a large yellow spherical tank, various pipes, and a building in the background. The ground is reddish-brown. A white car is visible in the distance. The scene is set against a blue sky with white clouds and a line of green trees.

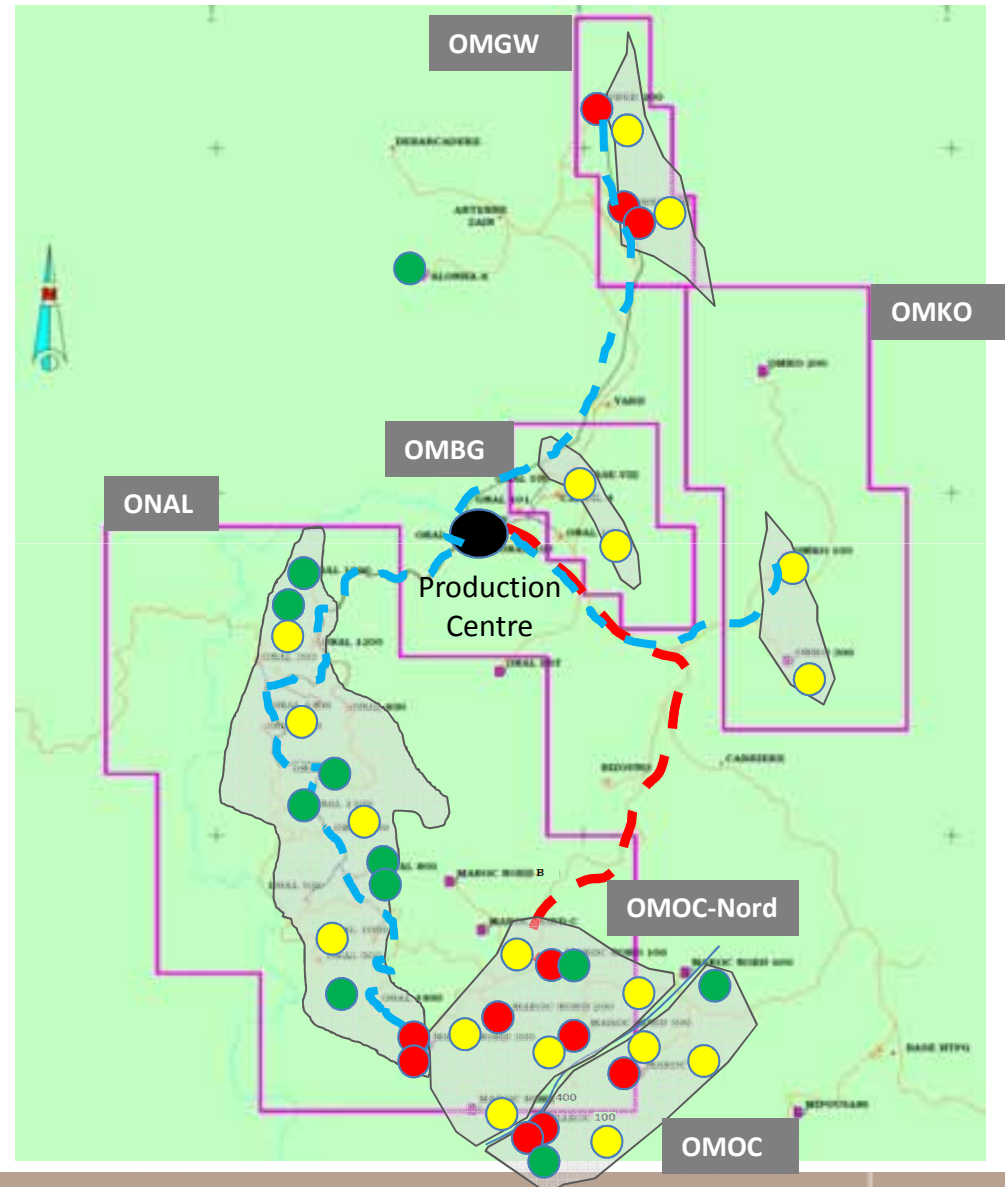
4 GABON

4 Gabon : a methodical strategy

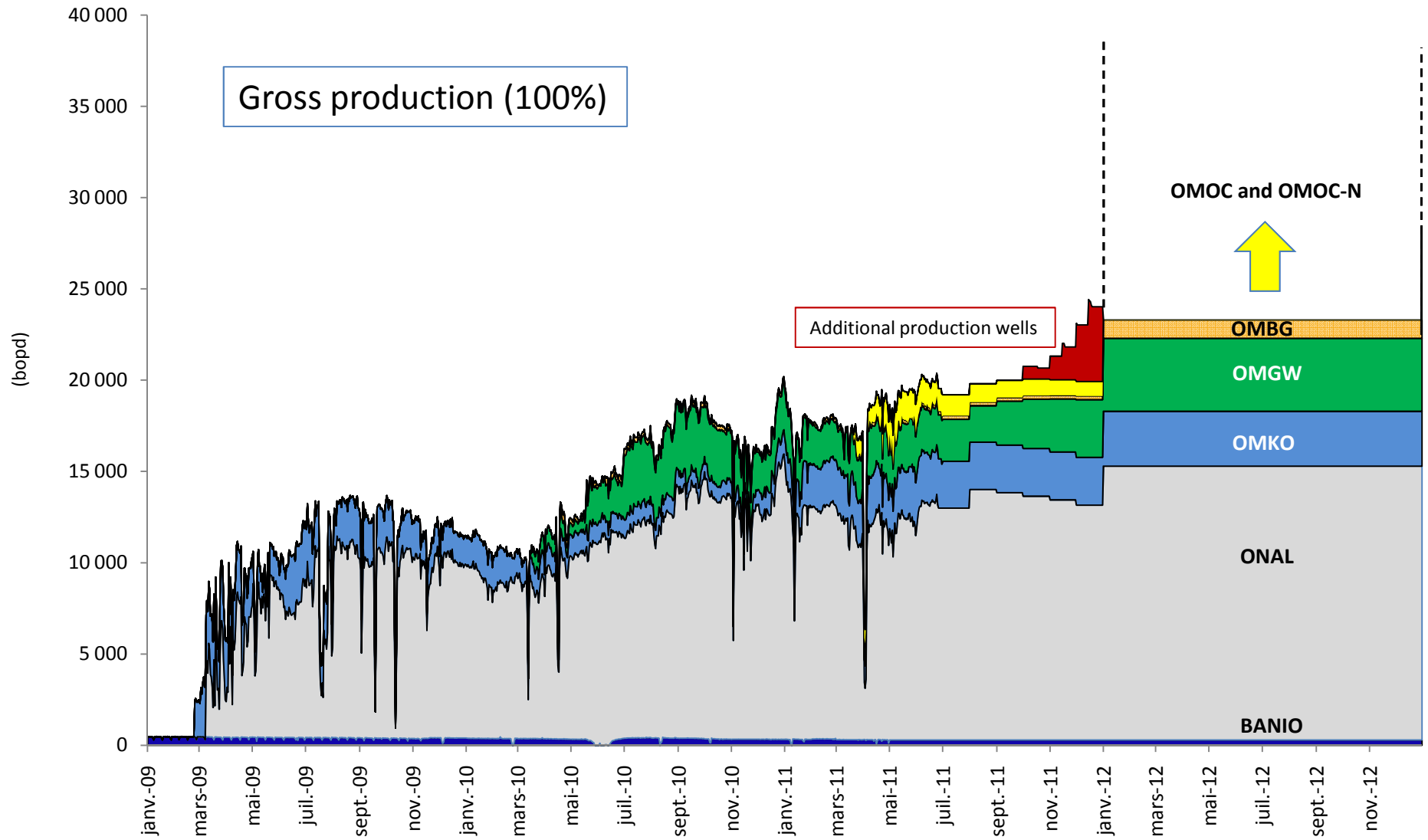


4 Gabon : a rapid development

- 2010:
 - OMGW development
 - OMKO injection water start-up
 - OMOC appraisal
 - OMOC-N discovery
 - Seismic acquisition
- 2011:
 - OMGW injection water start-up
 - OMOC and OMOC-N appraisal
 - Seismic acquisition
- 2012:
 - OMOC and OMOC-N development
 - Infill wells ONAL
 - Infill wells OMGW
 - Infill wells OMKO
 - OMBG development
 - Seismic acquisition

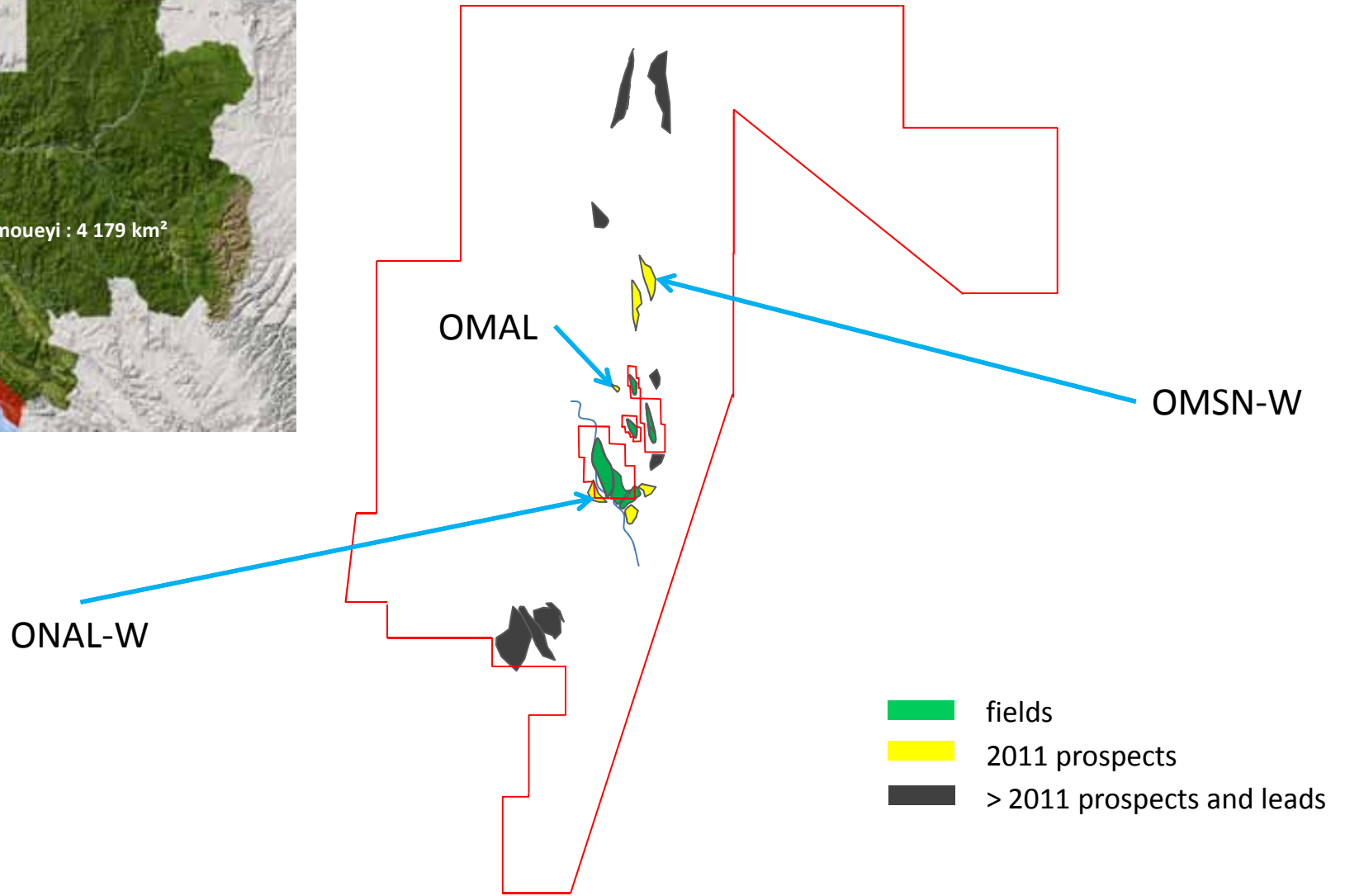
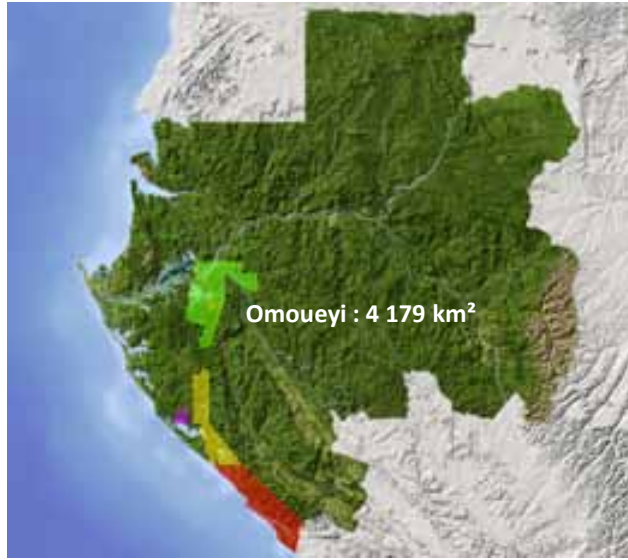


4 Production objectives



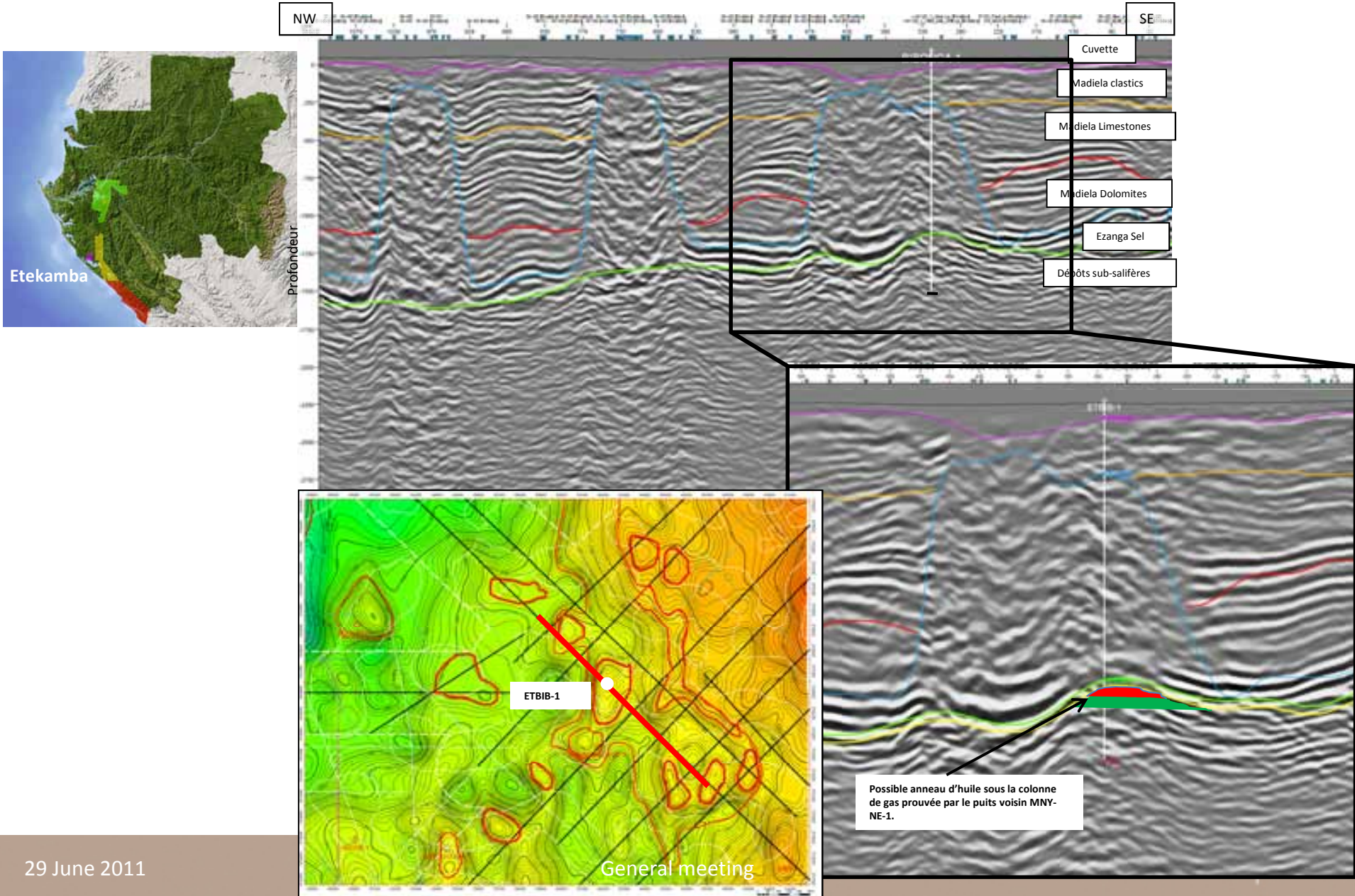
Without taking into account any new discovery

4 Exploration upside



4

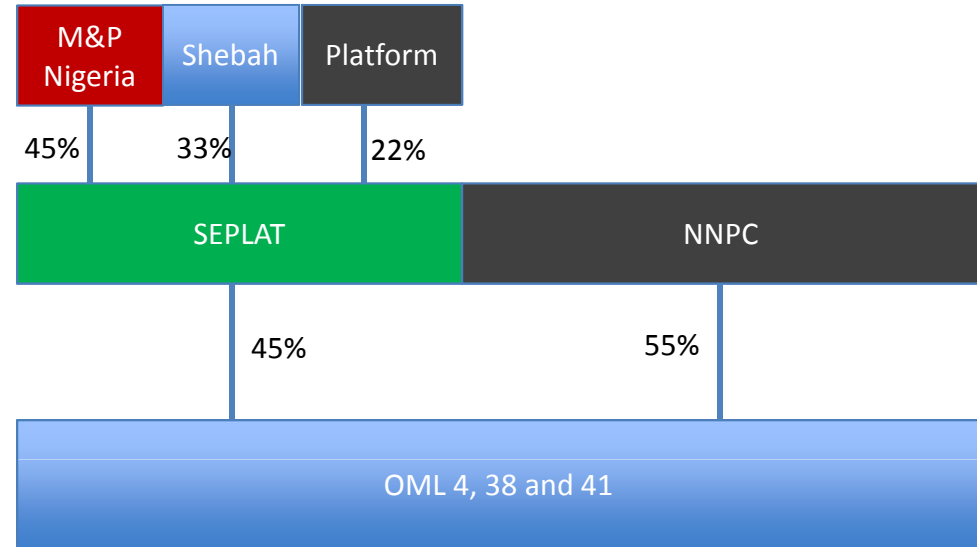
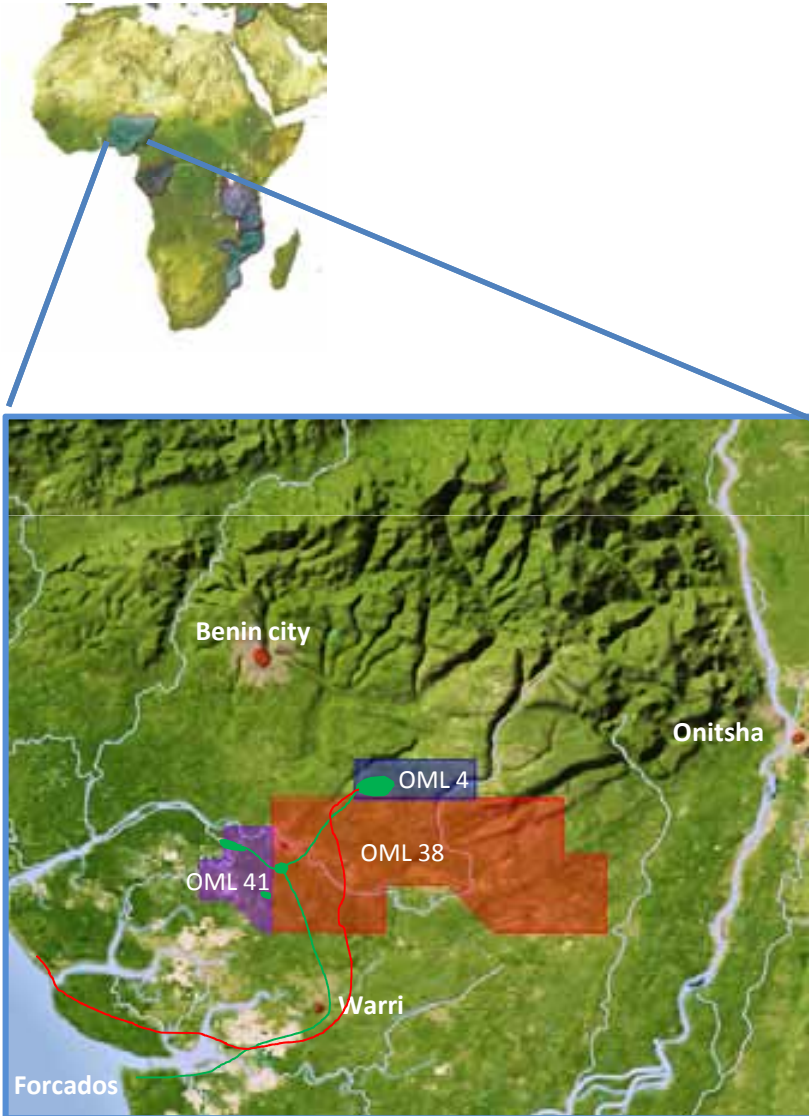
Etekamba: interest area



A photograph of an industrial site in Nigeria, featuring large yellow spherical storage tanks, complex piping, and a red and white striped barrier. The ground is reddish-brown soil. In the background, there are green trees and a clear blue sky with some clouds. A white car is visible in the distance.

5 NIGERIA

5 Nigeria: deal structure



3D seismic > 90%
 74 production wells
 23 exploration wells (success rate > 50%)
 9 appraisal wells

Targeted field development strategy: 2 fields developed per year – from 2012

⇒ Increase production:

- Existing history
- 2 more production wells on Ovhor field
- 5 workovers on Sapele field
- Ovhor-2 connection
- First study on evacuation ways
- Studies to install water handling and treatment facilities

Target production of
40,000 boepd at end 2011

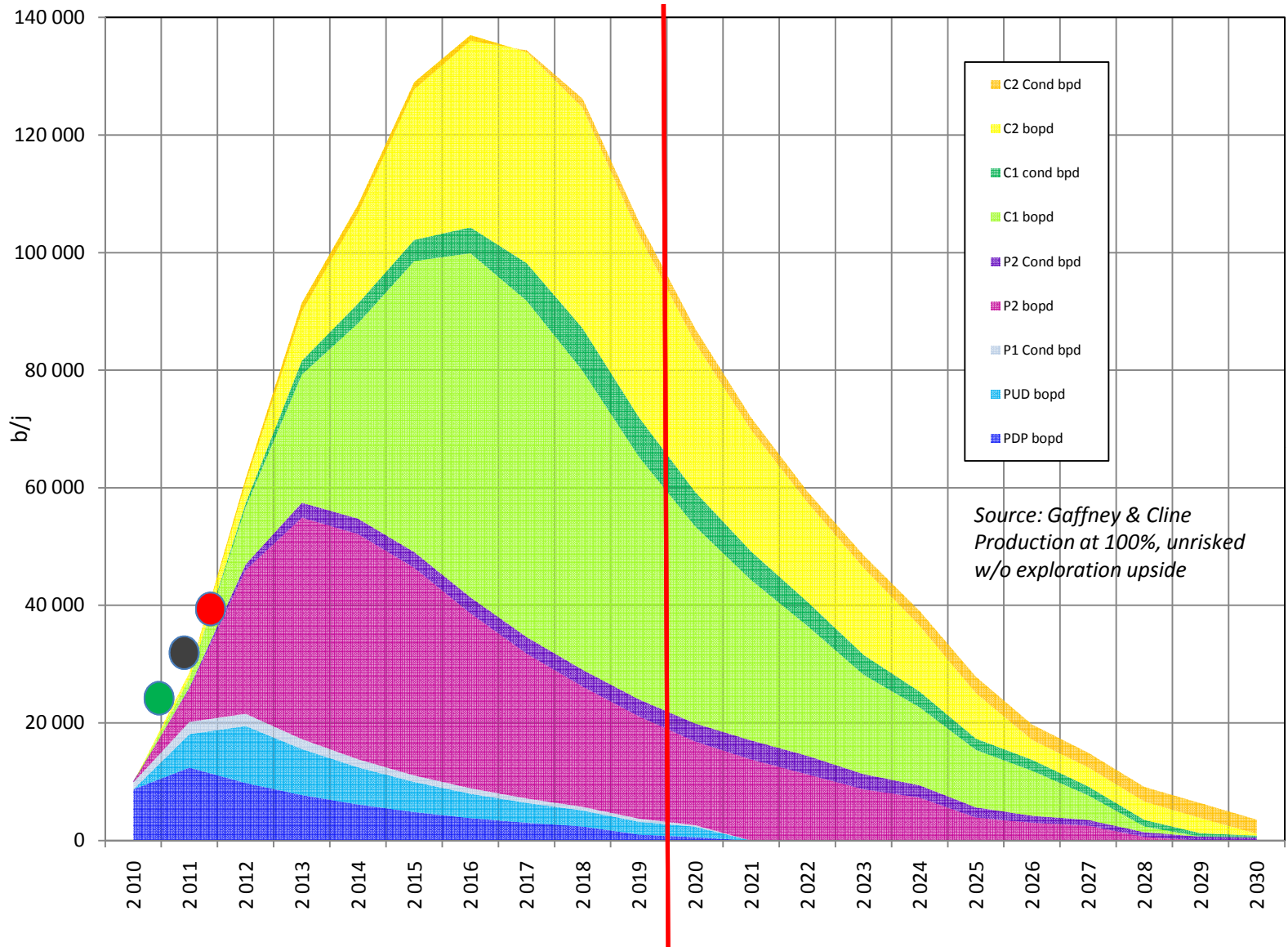
⇒ Conversion of C1+C2 to P1+P2

- 3 appraisal wells (Orogbo – Okporhuru – Okoporo)
- Rig less intervention
- Reprocess 3D seismic data to enhance quality and optimize appraisal drilling campaign

Target Production of
50,000 bpd at end of 2012
Conversion of C1+C2 to P1+P2

Target production of
>100,000 boepd at end 2014

5 Production profile



Average in May 2011
33,114 boepd

Year 1 average
23,713 boepd

● 2011 objective

5 Allocation of the production

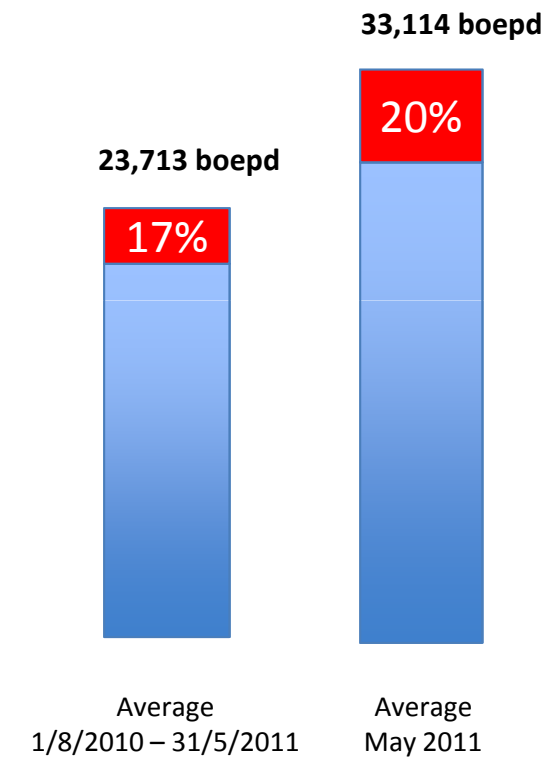
- Share of the production non yet allocated to Seplat by SPDC:
 - Transition metering before LACT installation end June 2011

- Checking in progress of the production coming from third parts and going through the Seplat pipeline

This share of the production should disappear after receptionning the final facilities



Gross production (100%)
OML 4, 38 and 41



5 Surface facilities

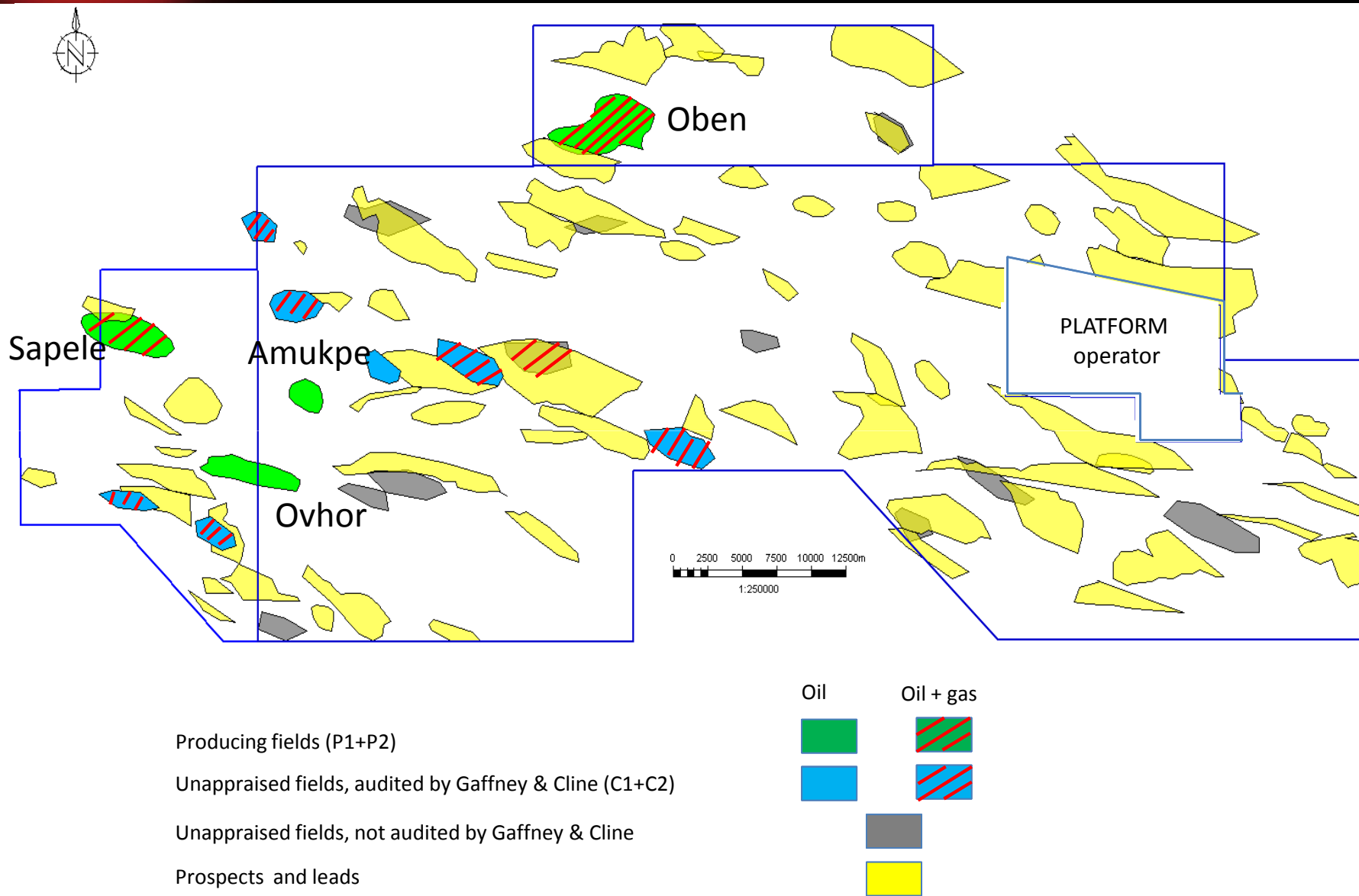
SAPELE



OBEN

5

Upsides coming from appraisal and exploration

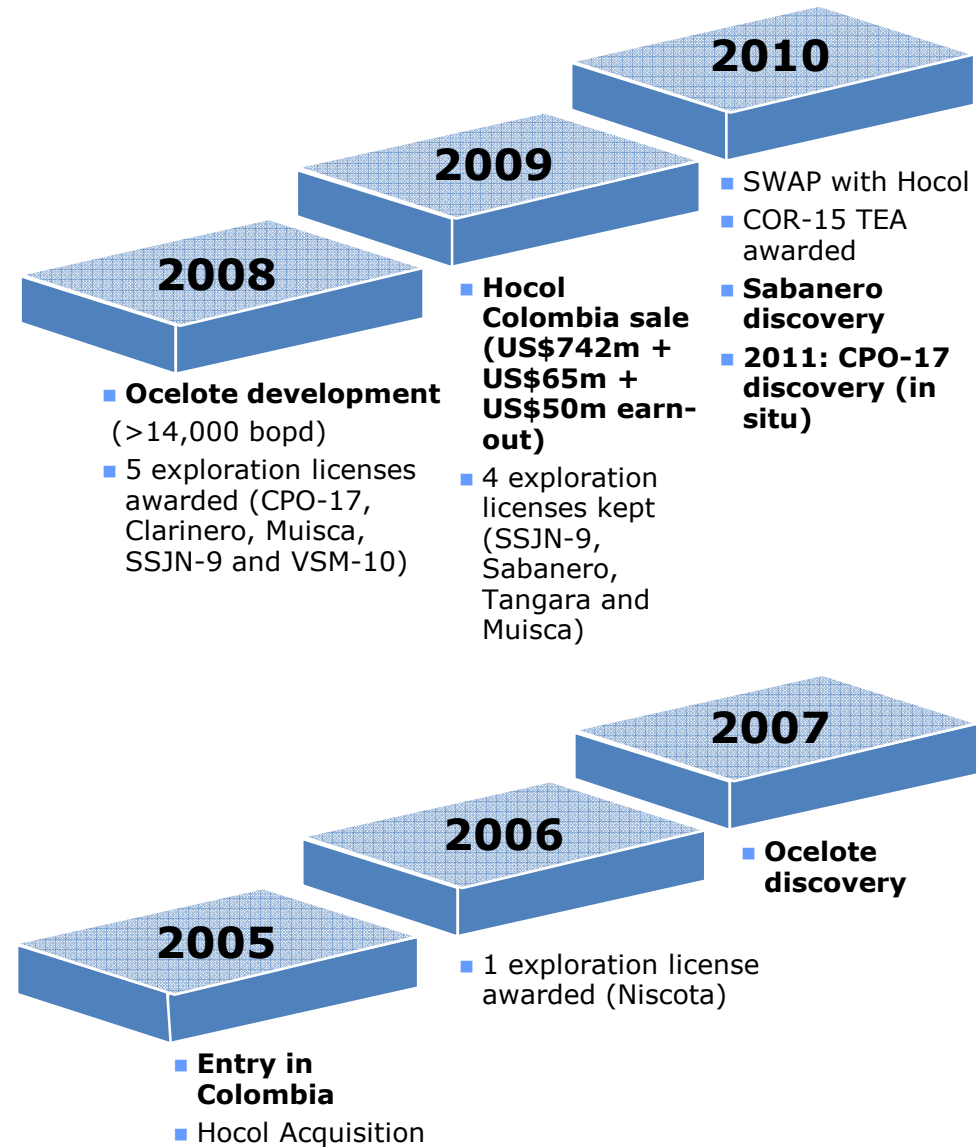
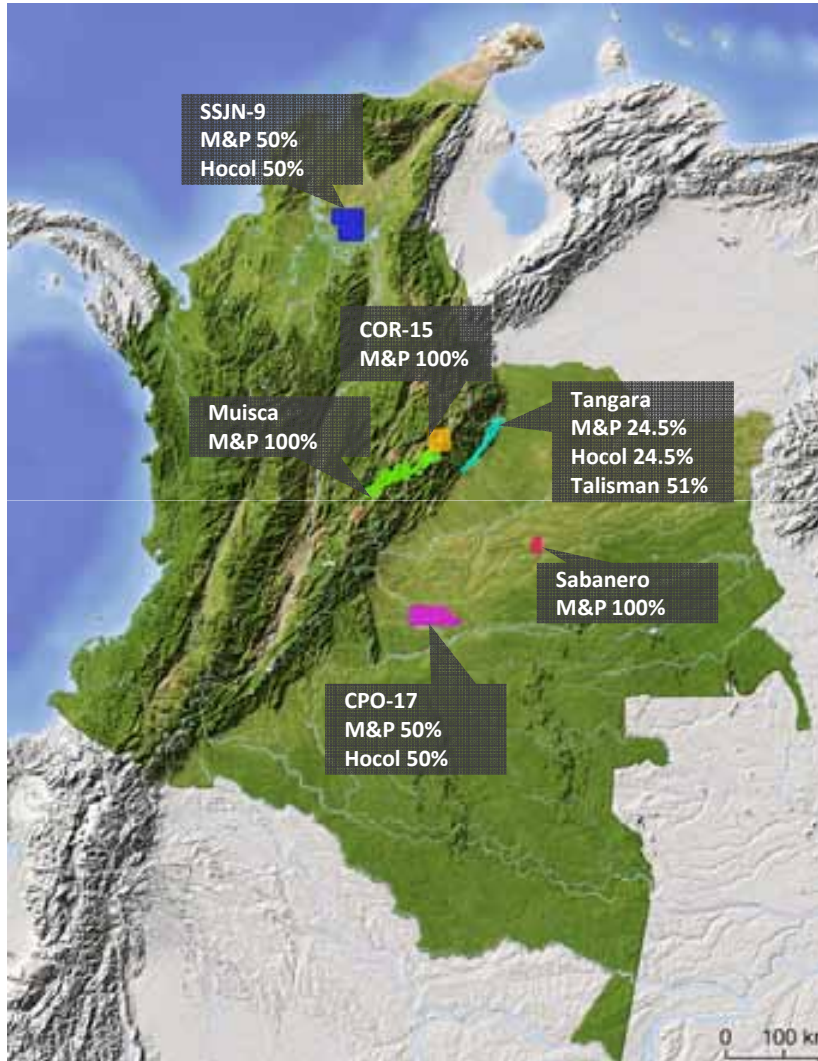


A photograph of an industrial site, likely an oil or gas processing plant, set against a backdrop of green trees and a blue sky with white clouds. The foreground is dominated by a large, reddish-brown area of earth. In the middle ground, there are several large, cylindrical tanks and complex piping structures. A white vehicle is visible in the distance. A red and white striped barrier is in the foreground. The text '6 COLOMBIA' is overlaid in white on the image.

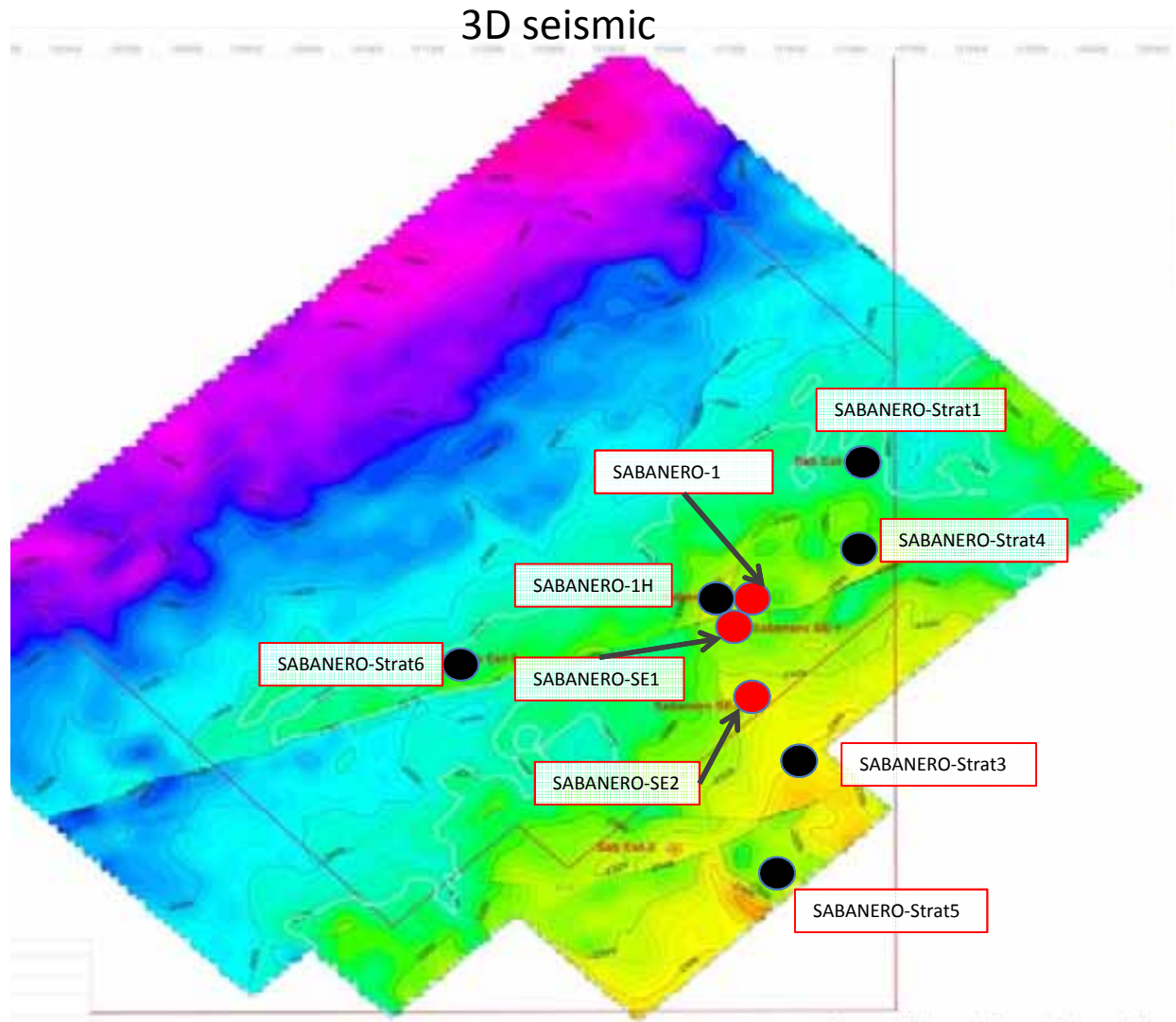
6 COLOMBIA

6

Colombia: exploration area of 10 000 sqkm

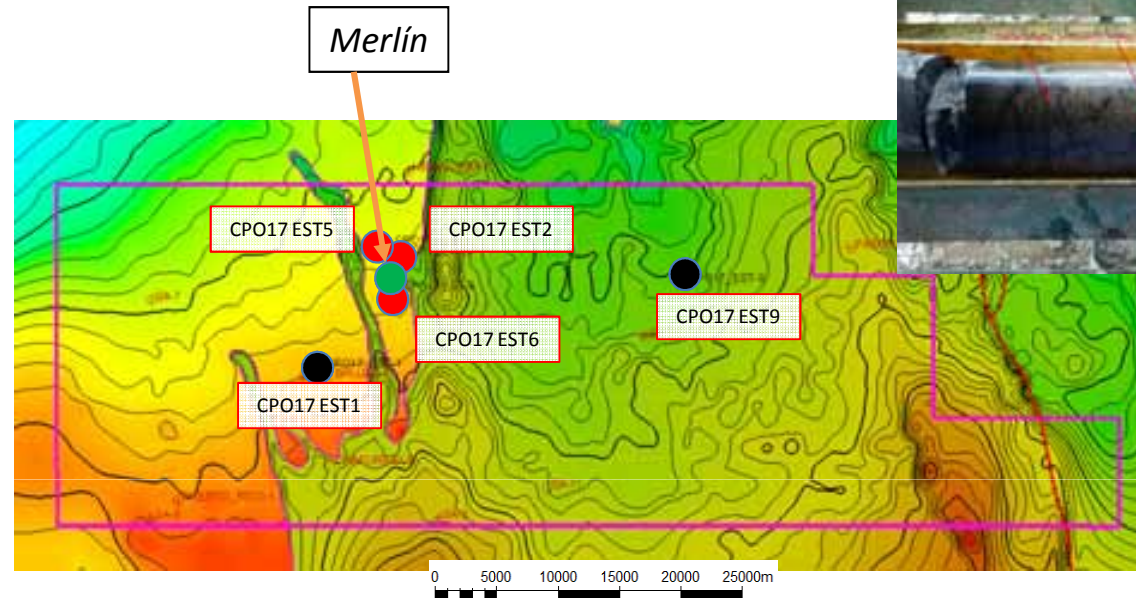


6 Sabanero discovery



- Wells drilled in 2010
- Wells to be drilled in 2011

6 CPO-17 discovery



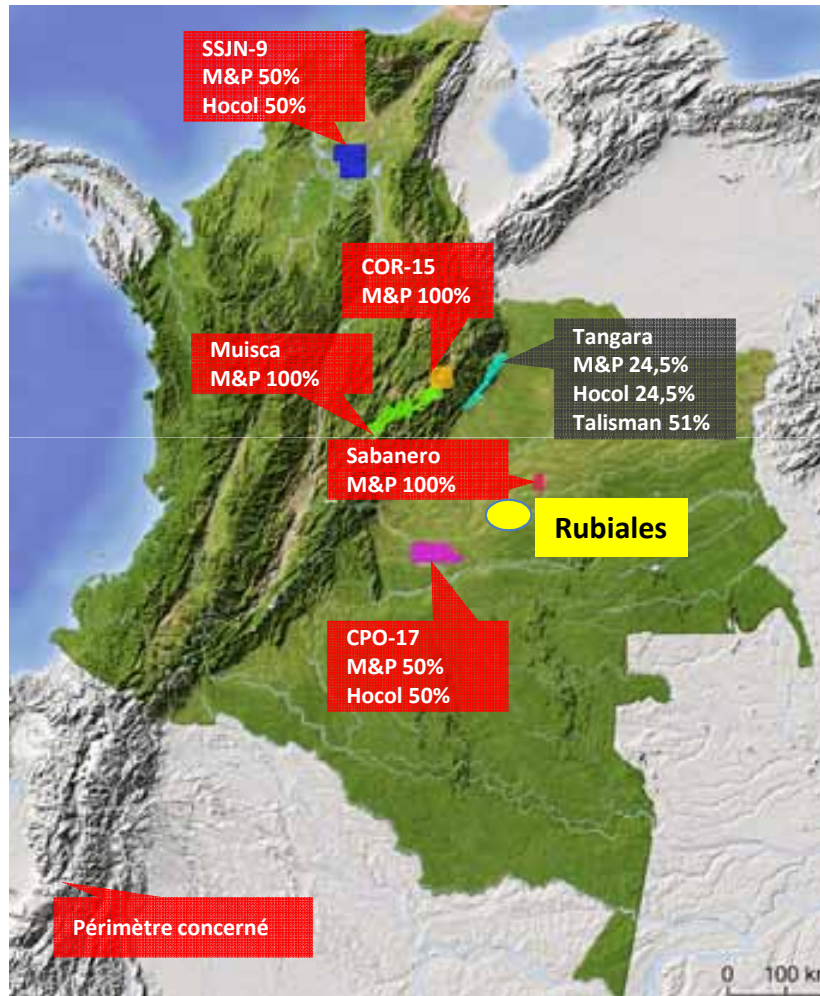
Stratigraphic wells :

- drilled with lighter mining-type equipment;
- lower cost drilling equipments;
- verification of seismic surveys;
- obtention of core samples;
- generally non testable.



- Positive stratigraphic wells
- Stratigraphic wells to be drilled in second half
- Prospect to be drilled in 2011

Acquisition of 49,99% of M&P Colombia



1- No more financial risk linked to exploration

- Full carry on exploration activities for:
 - Sabanero
 - SSJN-9, CPO-17 and Muisca up to US\$120m
 - COR-15
- Reimbursement of past costs (US\$66m as of 31/03/2011)

2- No investment for coming years

- Full carry on Sabanero and CPO17 development
- Use of existing treatment and evacuation facilities
- Alliance for future acquisitions in the Sabanero area

3- Opex decrease

- Use of existing evacuation facilities
- Technical know-how

4- Speed up of first oil

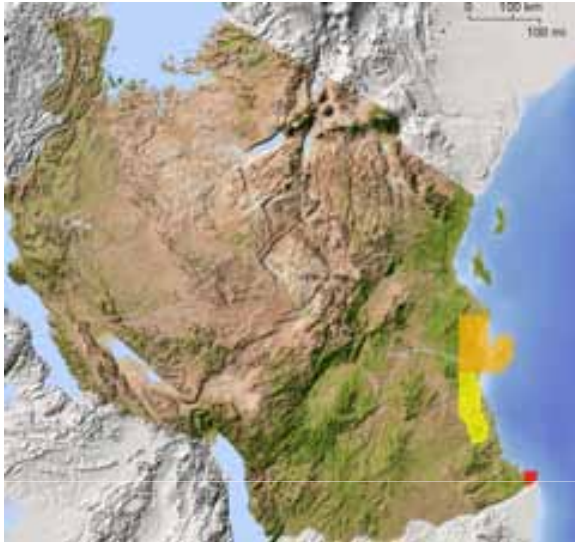
Rubiales-Quifa fields:

- From 24,784 bopd in 2007 to 265,000 bopd expected in 2011
- Expected recovery factor between 10% and 20%
- P1+P2 reserves in PRE shares: 178 Mboe
- 107 vertical wells, 259 horizontal wells
- 25 water injector wells

A photograph of an industrial site in Tanzania. The foreground is dominated by reddish-brown soil. In the middle ground, there is a complex of industrial equipment, including a large spherical tank on the left and various pipes and structures. A white vehicle is visible in the background. The sky is blue with scattered white clouds. A large white number '7' is overlaid on the left side of the image, and the word 'TANZANIA' is overlaid in white capital letters to its right.

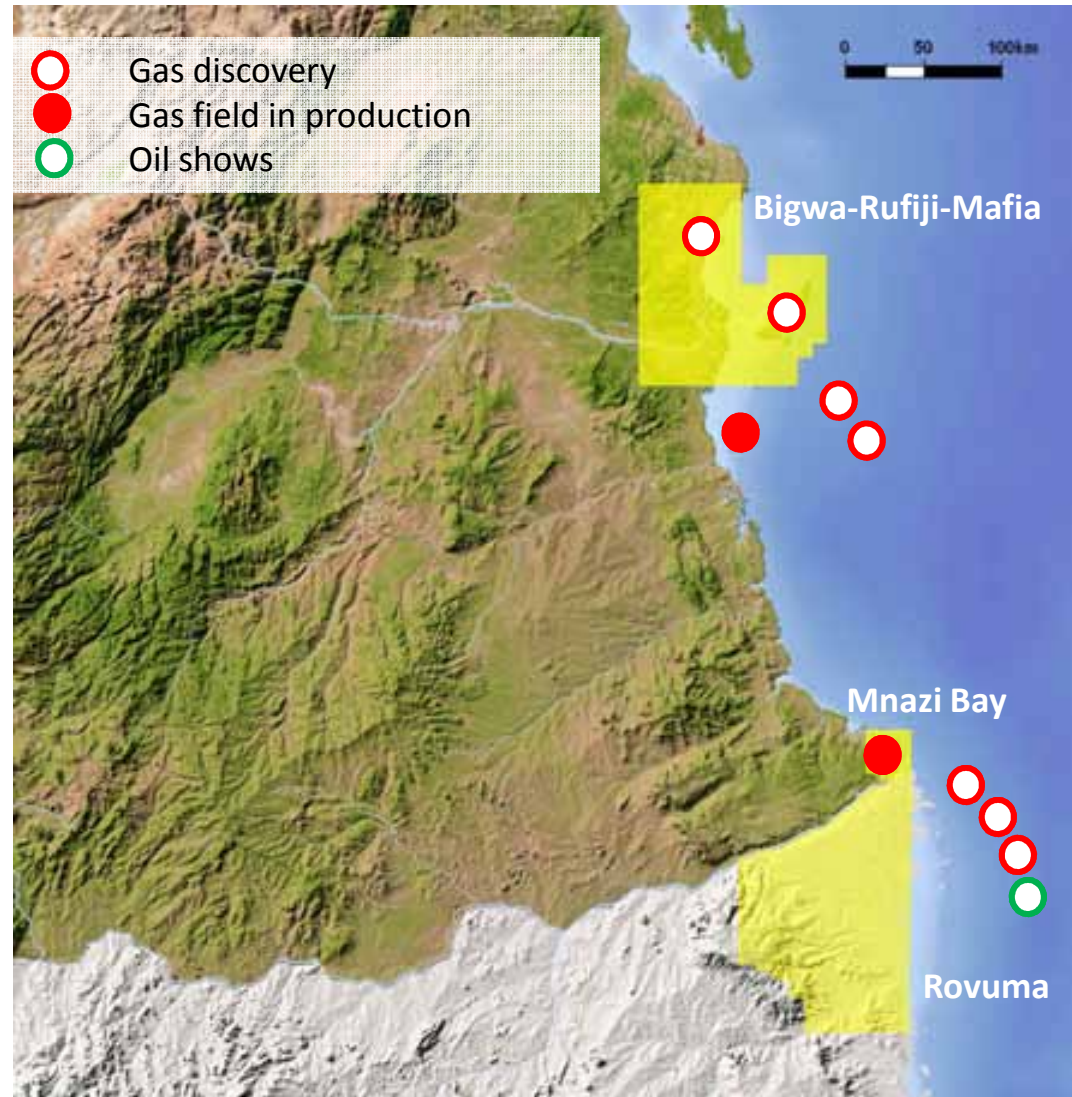
7 TANZANIA

7 TANZANIA: Gas upside



Tanzania:

- Resources on Mafia audited by Schlumberger: up to 4 Tcf



8

CAROIL: OIL SERVICES



8 Agreement with Tuscany

2010

Averaged utilization rate: 88%

Averaged day rate: 36,500 \$/day/rig

2011

Caroil SA to be merged with Tuscany

- US\$120m in cash
- 82,5 million Tuscany shares
- 27,5 millions warrants (1 for 1)

Emergence of an major actor in oil services focused on Latam and Africa

- 41 rigs in operation + 1 operated rig
- Experienced management
- Focus in emerging market in Latam and Africa

